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EIGHT STEPS TO A MOTION

1.	Obtain Floor	Member – Rises or raises his/her hand and waits to be recognized before speaking further.
2.	Recognition By Chair	Chair – Grants member right to speak by a nod or by saying the member's name.
3.	Make Motion	 Member – States the motion, 'I move' Motions are always in the affirmative. Chair has the right to request that the motion be in writing, unless the rules indicate otherwise.
4.	Motion Seconded	 Another member says, 'I second the motion' or simply, 'Second!' Indicates that more than 1 person wishes to consider the subject. If there is no second, chair says, 'Motion fails for lack of a second.' Motions coming from a committee do not need a second.
5.	Chair Restates Motion	 Chair – Repeats motion, 'It has been moved and seconded that' Only the chair can formally place a motion before the assembly. The motion is now pending. Once stated by the chair, it cannot be changed or withdrawn without consent of the members.
6.	Debate Discussion	 Chair – Asks, 'Is there discussion?' Maker of the motion has the right to speak first. Discussion must remain relevant to the pending question. Chair should endeavor to alternate pro and con speakers. Maker of the motion may vote against it, but may not speak against it.
7.	Putting The Question: The Vote	 Chair – When discussion appears to be concluded asks, 'Are you ready for the question?' If discussion has been long or amendments made, chair restates motion as it presently stands by saying: 'The question is on the adoption of the motion that' Chair – Calls for a vote by saying, 'All those in favor of the motion say Aye' and pauses for response. "All those opposed say No.' Always call for the negative vote, no matter how unanimous the affirmative vote may appear.
8.	Chair Announces Result	 Chair – Says, 'The ayes have it and the motion is adopted.' or. 'The nos have it and the motion is defeated.' In a counted vote, chair should first announce the count, then the result of the vote. The chair then states the effect of the vote. No motion is complete until the chair announces result of the vote.